# SCSHA 2021 EXHIBITOR & SPONSOR INVITATION

February 11-13, 2021 Embassy Suites N. Charleston, SC









Thinking!

www.scsha.net/exhibitor-sponsor-information

# 2021 SCSHA Convention \* February 11-13 N. Charleston, SC Join Us!

### **Exhibit Hall Hours - Tentative**

#### Wednesday, February 11

4:00 pm - 5:00 pm E 5:30 pm - 6:15 pm A 7:00 pm - 9:00 pm C 7:00 pm - 9:00 pm E

Executive Board Meeting Annual Business Meeting Convention Registration Exhibitor Setup

#### Thursday, February 12

| 6:00 a.m.           | Exhibitor Setup          |
|---------------------|--------------------------|
| 7:00 am – 5:00 pm   | Registration Desk Open   |
| 7:00 am – 5:00 pm   | Exhibits Open            |
| 8:00 am – 4:30 pm   | Speaker Sessions         |
| 9:30 am – 10:00 am  | Auction/Break            |
| 2:30 pm – 3:00 pm   | Auction/Break            |
| 11:45 am – 12:45 pm | Lunch and Learn          |
| 11:45 am – 12:45 pm | Past Presidents Luncheon |
| 4:45 pm – 6:15 pm   | Poster Sessions          |

#### Friday, February 13

| • •                |                          |
|--------------------|--------------------------|
| 7:15 am – 5:30 pm  | <b>Registration Open</b> |
| 7:30 am – 4:30 pm  | Exhibits Open            |
| 8:00 am – 5:00 pm  | Speaker Sessions         |
| 8:00 am – 9:00 am  | Student Breakfast        |
| 9:30 am – 10:00 am | Auction/Break            |
| 11:45 am – 1:15 pm | Awards Luncheon          |
| 11:45 am – 1:15 pm | Speaker Sessions         |
| 3:00 pm – 3:30 pm  | Break/Auction Closes     |
| 4:30 pm            | Exhibitor Breakdown      |
| 6:00 pm            | SCSHA G.E.M.             |

### Location and Hotel Information

5055 International Boulevard, N. Charleston, SC 29418

For additional information, visit <u>www.scsha.net</u>.

### Exhibitor Checklist & Deadlines

### December 4, 2020

• Early Registration Deadline to receive reduced fee

### **January 8, 2021**

- Deadline for ads placed in the On-Site Convention Program
- Deadline for Recognition in the On-Site Convention Program
- Cancellation deadline (see below for details)

### January 22, 2021

• Final registration deadline (not guaranteed a booth)

### **Contact Information**

### **SCSHA Office**

PO Box 1782 Columbia, SC 29202 Email: ljohnson@mpastrategies Telephone: 803-528-5369

### **Other Important Information**

- **Cancellations** received in writing, by mail or email, and no later than **January 8**, **2021** will receive a 50% refund. After this date, your entire fee will be forfeited.
- Exhibitor Kits/Shipping Info will be sent prior to the event. Please review them carefully for shipping instructions.
- **Donations** are needed for the silent auction. Please consider donating a **gift card** or **merchandise**. Please check one of the boxes on the registration form
- Register below on last page of this form

# Display Space & Marketing Opportunities

### **Display Space**

#### **Exhibit and Recruitment Display: \$500**

Display space includes: one booth space, one skirted table, two chairs, pipe and drape, wastebasket and signage. <u>Additional</u> <u>booth space may be purchased at the rate of \$400 per booth</u>. This display space includes one complimentary Convention registration.

## Home-Based: \$250 (\$200 if you are a SCSHA Member!)

Display space includes: one booth space, one skirted table, two chairs, pipe and drape, wastebasket and signage. A home-based business is defined as a business that is involved in direct selling of merchandise such as Discovery Toys, Tupperware, Usborne Books, Mary Kay, etc. This display space does not include one complimentary Convention registration.

#### **Private Practice Display: \$300**

Display space includes: one booth space, one skirted table, two chairs, pipe and drape, wastebasket and signage. This display space does not include one complimentary Convention registration.

#### Non-Profit Display: \$200

Display space includes: one booth space, one skirted table, two chairs, pipe and drape, wastebasket and signage. A non- profit exhibitor is defined as an organization exhibiting to promote "free" services or information for individuals with disabilities. Proof of non-profit status must be provided. This display space does not include Convention registration.

#### Unattended Exhibit/Brochure/Flyer Display: \$150

Includes a table to display your product, catalogs or printed materials (without a representative). Extra products or materials will not be returned. This display space does not include one complimentary Convention registration.

#### \*\*You are responsible for electricity for your booth\*\* Form available by request

### Marketing/Sponsorship Opportunities

#### **Convention Attendees Bags \$500**

Provide Convention attendees with your company bag! Your bag will be distributed to all attendees and contain the On-Site Convention Program and other Convention materials. This is a first-come, first-served opportunity. As the exclusive bag sponsor, your company will be responsible to order and ship the bags as instructed by the SCSHA Office. Shipping instructions will be provided with your exhibitor confirmation.

#### **Badges for Convention Attendees: \$400**

Your company logo will be placed on all attendee badges. This is a first-come, first-served opportunity. As the exclusive badge sponsor, your company will be responsible to provide the logo for placement on the attendee badge. Sizing and email instructions will be provided with your exhibitor confirmation.

#### Lanyards for Convention Attendees: SECURED!

Provide the attendee lanyards that hold the attendees badges. The lanyards will be worn by all Convention attendees. This is a first-come, first-served opportunity. As the exclusive lanyard sponsor, your company will be responsible to order and ship the lanyards as instructed by the SCSHA Office. Shipping instructions will be provided with your exhibitor confirmation.

#### Item Placement in Attendee Bag: \$100

Provide a flyer or informational sheet for all convention attendees. Company will be responsible for sending 1,200 of the items to the SCSHA office. Shipping instructions and deadlines will be provided with your exhibitor confirmation. This is a great way to get your marketing materials in the hands of each attendee.

#### Advertise in the On-Site Convention Program

| Full Page Ad (7.75" wide x 8" high)                        | \$350  |
|--|--------|
| <sup>1</sup> / <sub>2</sub> Page Ad (7.75" wide x 5" high) | \$200  |
| <sup>1</sup> /4 Page Ad (3.75" wide x 5" high)             | \$ 100 |

Email attachments are preferred. Advertisements should be in the form of a gif, pdf or jpg file. All hard copy ads must be submitted in "camera ready" art form.

### Company Banner Ad Placed on the SCSHA Website: \$100

Add your company banner to your listing on <u>www.scsha.net</u>. All exhibitors and recruiters will be listed on the Exhibitor/ Recruitment Page. The banner ad will be displayed from date received until two weeks after the Convention. Ads must be submitted via email to <u>ljohnson@mpastrategies.com</u> as either a jpg, gif or pdf file. Banner size is to be no larger than 100 x 50 pixels.

# **Convention Sponsorship Opportunities**

2021 SCSHA Convention sponsorships are available to give your company additional exposure to our attendees. Show your support of our long-standing organization of dedicated professionals through one of these sponsorship options, or call (803)528-5369 for more information. The deadline for sponsorship commitment to receive recognition in the On-Site Convention Program and promotional materials is **January** 7, **2020**.

#### DIAMOND Sponsor: \$3,000

This sponsorship includes:

- Logo placement in all promotional materials for the convention
- ½ page advertisement in the on-site program (\$100 value)
- 1 Complimentary attendee registrations (\$165 value)
- ½ off tradeshow exhibit booth with pipe and drape (\$250 value)
- · Recognition in the SCSHA In Touch newsletter

### PLATINUM Sponsor: \$1,000

This sponsorship includes:

- Logo placement in all promotional materials for the convention
- Small advertisement in the on-site program (\$100 value)
- 1/4 off tradeshow exhibit booth with pipe and drape (\$125 value)
- Recognition in the SCSHA In Touch newsletter

### **GOLD Sponsor: \$750**

This sponsorship includes:

- Logo placement in all promotional materials for the convention
- Small advertisement in the on-site program (\$100 value)
- Recognition in the SCSHA In Touch newsletter

### Lunch and Learn Sponsor: \$3,000

This sponsorship includes:

- Logo placement in all promotional materials for the convention
- Special thanks at the beginning of the Lunch and Learn
- Small advertisement in the on-site program (\$100 value)
- Recognition in the SCSHA *In Touch* newsletter

#### New! Poster Session Sponsor: \$250

This sponsorship includes:

- Logo placement in all promotional materials for the convention
- Small advertisement in the on-site program (\$100 value)
- Recognition in the SCSHA In Touch newsletter
- The proceeds of this NEW sponsorship will be awarded to the poster who receives the most votes from the awards committee.

(In the event that the minimum of 4 posters are not obtained, the sponsorship will be converted into a  $\frac{1}{2}$  page advertisement in the on-site program

### \*NEW\* Explore the Exhibits Sponsor: \$350

This sponsorship includes:

- Logo placement in all promotional materials for the convention
- Small advertisement in the on-site program (\$100 value)
- The proceeds of this NEW sponsorship will be awarded to the winner who visits the booths and has their card picked

### Events Planned to Provide Exposure in Exhibit Hall!

**POSTER SESSIONS** – Poster sessions will be held inside the Exhibit Hall. (\*if applicable)

**CONVENTION BREAKS WITH REFRESHMENTS** - Each day during the Convention, light refreshment breaks will be placed in the Exhibit Hall to provide Convention attendees time to refresh while viewing exhibits. During these breaks, drawings for door prizes will be held!

**SCSHA SILENT AUCTION-** Items will be on display. You may participate in the Silent Auction by donating a door prize. Please indicate on the enclosed exhibitor response form if you would like to donate an item.

**50/50 & EXPLORE THE EXHIBITS RAFFLES** – Monetary donations will be collected during the Convention with a drawing later held in the Exhibit Hall. One lucky winner will take 50% of the proceeds with the other half donated to the SCSHA Foundation! Registrants with completed Explore the Exhibit Cards will also be eligible for a prize!

\*\*Please note that 1/8/2021 is the deadline to be recognized in the Convention On-Site Program\*\*



#### **Registration Information**

Company Name (as to be printed on signage and SCSHA website):

| Address:            |  |
|---------------------|--|
|                     |  |
| Contact Information |  |
| Name:               |  |
| Email:              |  |
| Phone:              |  |
| Payment Options     |  |
| 1) Check Enclosed 🛛 |  |

Please make payable to SCSHA 2) Credit Card Visa or MasterCard Only

| VISa   | or MasterCa  | ard Only |
|--------|--------------|----------|
| CREDIT | CARD ACCOUNT | NUMBER   |
|        |              |          |

| EXPIRATION DATE   | CVV CODE |
|-------------------|----------|
| AUTHORIZED SIGNER |          |

Full Billing Address and Zip Code if different from above

#### Name(s) for Convention Badges

#### Registration Accepted by Email and Mail

Email form to: ljohnson@mpastrategies.com

Or mail to:

SCSHA Office PO Box 1782 Columbia, SC 29202

Questions? Email: <u>ljohnson@mpastrategies.com</u> or call 803-528-5369

### SCSHA 2021 Exhibitor Registration February 11-13, N. Charleston, SC

|  | bruary 11-15               | , N. CI  | REGISTRATION FEE        |                        |           |
|--|----------------------------|----------|-------------------------|------------------------|-----------|
| EXHIBITOR OPTIONS                                  |                            | QUANTITY | <b>BEFORE</b> 12/3/2020 | <b>AFTER</b> 12/3/2020 | TOTAL DUE |
| DISPLAY SPACE                                      |                            | 1        |                         |                        |           |
| Exhibit and Recruitment Displ                      | ау                         |          | \$500                   | \$550                  |           |
| Home-Based Businesses (\$200                       | ) if you a SCSHA Member!)  |          | \$250                   | \$300                  |           |
| Private Practice                                   |                            |          | \$300                   | \$350                  |           |
| Non-Profit Display                                 |                            |          | \$200                   | \$250                  |           |
| Additional Booth Space (limit                      | to one)                    |          | \$400                   | \$450                  |           |
| Brochure/Flyer Table for Nor                       | -Profits                   |          | \$150                   | \$200                  |           |
| Electricity (must fill out sepa<br>separately)     | rate form and pay          |          |                         |                        |           |
| MARKETING OPPORTUNIT                               | IES                        | <u></u>  |                         |                        |           |
| Bags for Convention Attende                        | es                         |          | ¢                       | 500                    |           |
| Badges for Convention Atten                        | dees                       |          | \$400                   |                        |           |
| Lanyards for Convention Atte                       | ndees                      |          | ¢                       | 200                    |           |
| Item for Placement in Attend                       | ee Bag                     |          | \$100                   |                        |           |
| On-Site Program Full PageAd                        | I                          |          | \$350                   |                        |           |
| On-Site Program 1/2 PageAc                         |                            |          | \$200                   |                        |           |
| On-Site Program 1/4 PageAc                         |                            |          | \$100                   |                        |           |
| Banner Ad for SCSHA website with email or web link |                            |          | \$100                   |                        |           |
| SPONSORSHIPS                                       |                            |          |                         |                        |           |
| DIAMOND Sponsorship                                |                            | \$3,000  |                         |                        |           |
| PLATINUM Sponsorship                               |                            |          | \$1,000                 |                        |           |
| GOLD Sponsorship                                   |                            |          | \$750                   |                        |           |
| Lunch and Learn Sponsorshi                         | p                          |          | \$3,000                 |                        |           |
| Poster Session Sponsorship                         |                            |          | \$250                   |                        |           |
| Explore the Exhibits Sponsorship                   |                            | \$350    |                         |                        |           |
| DONATIONS  |                            |          |                         |                        |           |
| Option 1: You can count of                         | on us!                     |          |                         |                        |           |
|  |                            |          |                         |                        |           |
| Silent Auction                                     | We will bring a donation w | vith us  | Yes 🗆                   | Qty                    | No Charge |
| TOTAL DUE  |                            |          |                         |                        |           |
|  |                            |          |                         |                        |           |
|  |                            |          |                         |                        |           |

THE EXHIBITOR AGREES TO THE FOLLOWING PROVISIONS:

It is agreed that failure on part of the exhibitor to meet booth payment in full shall automatically forfeit all rights, privileges and claims of any nature the exhibitor has, may have, including the forfeit of any payments previously made. Exhibitor assumes responsibility and agrees to defend SCSHA, the Embassy Suites by Hilton and their respective employees and agents against any claims or expenses arising out of the use of the Exhibitpremises.

Cancellations received in writing and no later than January 7, 2021 will receive a 50% refund.

\*\*Times and Rooms Subject to Change\*\*